

# Confidential Investment Opportunity

Established Managed IT Services Provider | Austin, Texas

## Investment Highlights

A profitable and growing managed IT services, cybersecurity, and compliance solutions provider serving small to medium-sized businesses across Texas. With 22 years of operational excellence, the company has built a formidable reputation in healthcare, professional services, and financial sectors through deep compliance expertise and exceptional service delivery. This technology services leader demonstrates consistent growth, operational efficiency, and a robust recurring revenue model that positions it as an attractive acquisition opportunity in one of America's fastest-growing markets.

**\$2.85M**

**Annual Revenue**

Strong top-line performance  
with consistent growth  
trajectory

**\$485K**

**EBITDA**

17.0% margin demonstrating  
operational excellence

**13.8%**

**Revenue CAGR**

2022-2024 compound annual  
growth rate

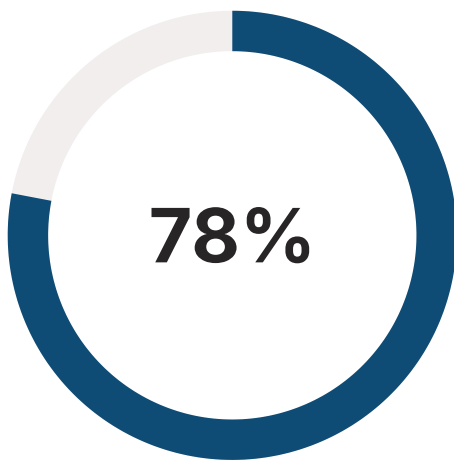
## Key Business Metrics

### Client Base Strength

- 145 active clients across diverse industries
- 94% client retention rate
- 96% revenue renewal rate
- No single client exceeds 6% of revenue

### Operational Excellence

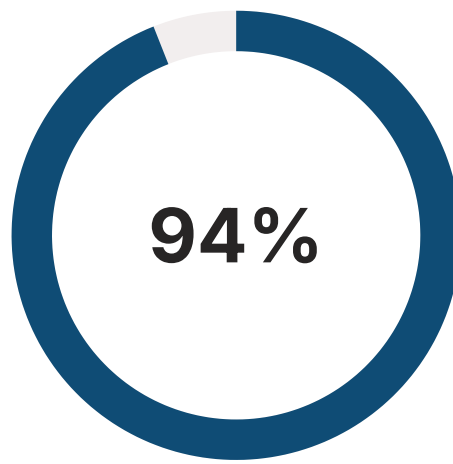
- 78% recurring revenue under long-term contracts
- Average contract length of 2.7 years
- 22 skilled employees generating \$129,545 per employee
- Zero outstanding debt with clean balance sheet



**78%**

### Recurring Revenue

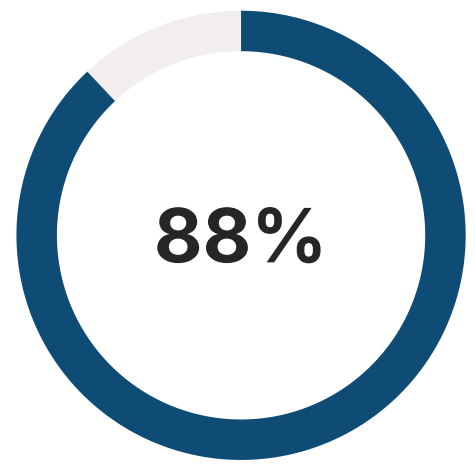
Secured under long-term contracts



**94%**

### Client Retention

Industry-leading loyalty metrics

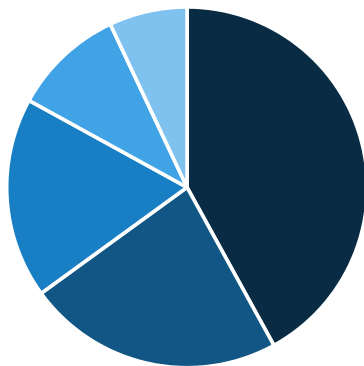


**88%**

### Contract Security

Revenue with 12+ months remaining

## REVENUE BREAKDOWN



- Healthcare
- Professional Services
- Financial Services
- Manufacturing
- Other

### Revenue Composition

The business demonstrates excellent revenue diversification across multiple industry sectors, with healthcare representing the largest segment at 42%. This sector focus aligns perfectly with high-growth, compliance-driven industries that require specialised IT services and cybersecurity solutions.

### Revenue Type Distribution:

- Recurring Contracts: 78%
- Project/One-Time: 22%

1

## Next Steps

Interested and qualified parties are invited to contact the undersigned for additional details, subject to execution of a Non-Disclosure Agreement (NDA).

**Nithin**

Key Insights AI

[nithin@keyinsightsai.com](mailto:nithin@keyinsightsai.com) | 123 456 7890